Connect to Mission November 5, 2024

Featuring: Speakers and Information from the Team Crane Commands



Welcome

Kent Parisien, CRDG President



Crane Regional Defense Group

Our Mission:

To elevate the strategic value of Crane and expand southern Indiana's defense innovation ecosystem through defense-related outreach and legislative initiatives that enhance military missions in the region.

Our Objectives:

<u>Educate & Inform</u> - Educate and inform the business, citizens, and governments of the region about the economic and cultural benefits of a strong military presence in the region and the importance of the related regional infrastructure.

<u>Promote Defense</u> - Serve as a catalyst to promote defense ecosystem assets within NSA Crane and throughout the Indiana Uplands region.

<u>Stimulate Relationships</u> - Through the diversity of the membership, coordinate with various entities who have similar interests in maintaining a healthy and stable community, economy, and DOD installations in our region.



Crane Regional Defense Group

THANK YOU

CRDG MEMBERS FOR YOUR SUPPORT!

APPROACHING
OUR 2024 GOAL OF

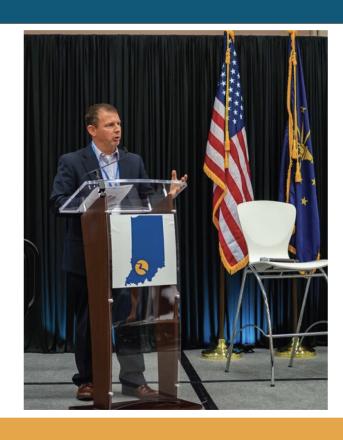




Crane Regional Defense Group







C2M EVENTS



Agenda

- Team Crane Command Welcome: Mark Dobbs, NSA Community Planning Liaison Officer
- Crane Army Ammunition Activity: Tom Peske, CAAA Business Development Manager
- Team Crane Facilities Panel
- Networking Break
- NSWC Crane Corporate Operations Department: Brent Voigtschild, NSWC Crane Corporate Operations Department Director
- Corporate Operations Future Needs Panel: Garry Wieneke, NSWC Crane Corporate Operations Deputy Department Director (Facilitator)
- Technology Transfer: Maria Duran, NSWC Crane Technology Transfer Director, Office of Research & Technology Applications (ORTA)
- Midwest Tech Bridge: Christopher Williamson, NSWC Crane Deputy Director of Midwest Tech Bridge & Intellectual Property Portfolio Manager
- Thank You to Team Crane
- Networking Break
- Closing Comments & First Tuesday Event with PRF



Team Crane Overview

Mark Dobbs

NSA Community Planning Liaison Officer



Crane Army Ammunition Activity

Tom Peske CAAA Business Development Manager



Team Crane Facilities Panel



Networking Break



NSWC Corporate Operations Department Brent Voigtschild

NSWC Crane Corporate Operations Department Director



NSWC Crane – How to Work With Us!



CAPT Rex Boonyobhas, USN Commanding Officer

Dr. Angela Lewis, SES Technical Director





Meet Your Speaker



Brent Voigtschild
Department Director,
Corporate Operations
NSWC Crane



NAVAL RESEARCH & DEVELOPMENT ESTABLISHMENT



Aggressive RESEARCH, DEVELOPMENT, TEST & EVALUATION for Reliable Real World Solutions.





Deliver innovative solutions and readiness to the NATION and its WARFIGHTERS.

Advance all-domain system of systems within the Mission Areas of:



STRATEGIC MISSIONS



ELECTROMAGNETIC WARFARE



EXPEDITIONARY WARFARE



Vision

COMBATING OUR NATION'S GREATEST THREATS, NSWC CRANE IS THE INDISPENSABLE MISSION EXPERT, LEVERAGING OUR DEEP TECHNICAL HERITAGE TO DELIVER SOLUTIONS THROUGH INNOVATION AND STRATEGIC PARTNERSHIPS.

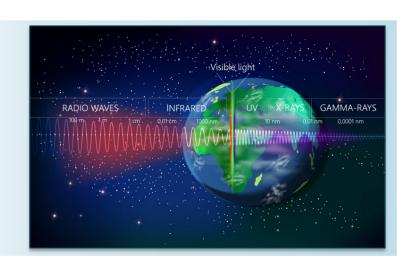


Our Strategic Priorities

Fleet Readiness and Modernization



Electromagnetic Spectrum Operations



Hypersonics



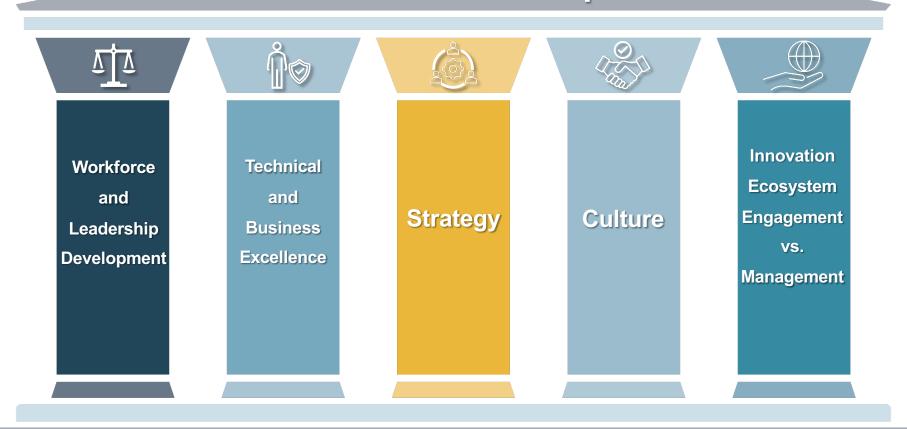
Autonomous Systems





Our Foundational Principals

Foundational Principles





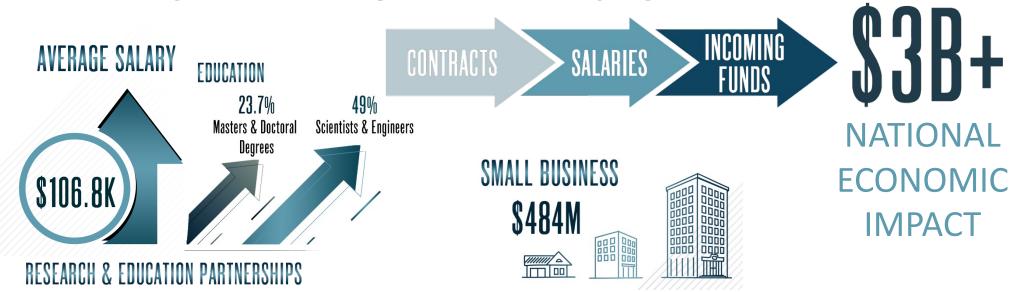
Innovation Ecosystem Model

CRANE Entrepreneurship Research **Investments** Å Technology Transfer External Liaisons ₹ 1 Private Chief Technology Investments Workforce Office Development **National** Academic Leadership **Partnerships** Engagement **Assignments** Office/ State & Local **Government Partnerships** Innovation Labs Midwest Tech Bridge





NATIONAL AND STATE IMPACTS







- 11 Counties Engaged
- **40** Schools Participating
- 10,715 Students Served

Universities **55**

K-12 **30**

States 37

Industry 131





Contract Spending

2024 \$2.7 B

2016 \$785M

\$\$ Indiana Business Performance

IN Vendor: \$521M

IN Principal Place of Performance: \$378M

\$\$ IT / Comms / Electronics

Infotech: \$17M

Comms: \$2K

Electronics: \$2M

IN Place of Perf Total: \$19M



Gateway for Collaboration

Work With Private Party (WWPP)

- Fee for service arrangement
- Access to expertise, equipment and Facilities



Partnership Intermediary Agreement (PIA)

- Assist in tech transfer functions of the laboratory
- Connect businesses & entrepreneurs to resources of the laboratory

Technology
Transfer (T2)
Provides
Ecosystem
Partners an Entry
Point into the lab

Patent License Agreements (PLA)

- 420+ Intellectual Property available for licensing
- NSWC Crane PLAs \$124M US Economic Impact*

Educational Partnership Agreement (EPA)

Partnerships with 83 K-12 academic institutions and Universities

Cooperative Research and Development Agreements (CRADA)

- Collaborative R&D
- 180 partners active Agreements with industry and academia
- \$2.8 BN in total sales of new products*
- Creation of 42,616 jobs with average compensation of \$75,265*



TOP 10 CATEGORIES OF PROCUREMENT

FY23 Top Ten NAICS Categories Awarded by NSWC Crane:

NAICS	Su	m of Dollars Obligated
541330: Engineering Services	\$	1,119,955,331.13
334511: Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing	\$	148,999,739.90
332994: Small Arms, Ordnance, and Ordnance Accessories Manufacturing	\$	26,170,656.42
541519: Other Computer Related Services	\$	23,174,394.14
335911: Storage Battery Manufacturing	\$	19,179,600.53
333314: Optical Instrument and Lens Manufacturing	\$	17,659,408.89
541715: Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)	\$	14,961,118.15
325920: Explosives Manufacturing	\$	13,132,845.74
332710: Machine Shops	\$	11,900,415.26
336611: Ship Building and Repairing	\$	10,617,272.87





- We are heavily engaged in finding solutions for:
 - Autonomous systems
 - Defense against autonomous systems
 - Cyber, IT, IA, Systems integration software, and more
 - Electromagnetic Domains
 - Hypersonics & Microelectronics



WARFARE CENTERS CRANE

OPPORTUNITIES

- → Broad Agency Announcement: N00164-24-S-NB35 (full announcement on SAM.gov)

 Seeks revolutionary research ideas, and technology demonstrators that offer potential for advancement and improvement of NSWC Crane's primary mission areas. Whitepaper/Abstracts submission.
- → Large Contracts: https://sam.gov/
 All actions >\$25K are advertised here; search "N00164" for Crane opportunities
- Services/SEAPORT: https://seaport.navy.mil
 Navy-wide portal for procurement of common Engineering and Program Management Services
 Includes "Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support"
- → Simplified Acquisition Procedures (SAP): https://sam.gov/ and https://sam.gov/
- Other Transaction Authority Consortiums:
 EMC2
 Home Page S2MARTS
- → Tradewind AI: https://www.tradewindai.com
 AI, Digital, Data Analytics 5min video pitch
- Commercial Solutions Opening
 - Coming Soon!

NETWORKING and teaming relationships with other businesses (large and small) **CONNECT** with our Deputy for Small Business





CLOSING COMMENTS

NSWC Crane Deputy for Small Business nswc_crane_dsb@us.navy.mil

Corporate Operations Future Needs Panel

Garry Wieneke (Facilitator)

NSWC Crane Corporate Operations Deputy Department Director



Technology Transfer

Maria Duran

NSWC Crane Technology Transfer Director, Office of Research

& Technology Applications (ORTA)





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Midwest Tech Bridge

Christopher Williamson

NSWC Crane Deputy Director of Midwest Tech Bridge

& Intellectual Property Portfolio Manager



Midwest Tech Bridge: What We Do

SUPER CONNECTORS

Familiarization with Naval Problems & Stakeholders

Familiarization with Solution **Providers**

Intentional Connections

Tech Scanning

STRATEGIC EVENTS

Host Conferences/Events Driven by Naval Need

Technology Demonstrations & **Showcases**

Training Events

Participation in Ecosystem **Events**

INNOVATION PIPELINE CHAMPIONS

STRATEGIC FACILITATION

Assist in identification and engagement of stakeholders within Innovation Pipeline

Guide through Pipeline

Problem Sourcing

Ecosystem Member

NavalX trained Human Centered **Design Team**

Curating problems across NSWC Crane for internal process improvement

Hypersonic Innovation Conference

NSIC, SBIR Successes, Internal Innovation Effort

NISE Process Facilitated Session

Energy Storage Summit

TECH BRIDGE & CAW LOCATIONS **Northwest Tech Bridge** Japan Northeast **Tech Bridge Libery Tech Bridge** NAVALX NAVAL X **Japan Tech Bridge** Capital **Tech Bridge** Southern Midwest **Central Coast TECH BRIDGE & CAW LOCATIONS** Maryland CAW-OKI Tech Bridge 0 **Tech Bridge Tech Bridge Mid Atlantic Tech Bridge Eastern North** Ventura **Tech Bridge Carolina Tech Bridge** United Inland Empire Kingdom **Tech Bridge CAW-East CAW-West and SoCal Tech Bridge Palmetto Tech Bridge Gulf Coast CAW-South** Tech Bridge Central Florida London Tech Bridge . . **Tech Bridge** Hawaii **CAW ARCTIC Tech Bridge**

THANKYOU









Networking Break



Closing

Kent Parisien, CRDG President



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www.craneregionaldefensegroup.org



LinkedIn: Crane Regional Defense Group



THANK YOU

Purdue Research Foundation's First Tuesday event featuring: Greg Scofield, *Deputy Director of PARI Hypersonic Laboratory*



GREG SCOFIELD

DEPUTY DIRECTOR, PURDUE APPLIED RESEARCH INSTITUTE'S (PARI) HYPERSONIC LABORATORY

PURDUE@WestGate

FIRSTTUESDAY

SHORTENING THE DESIGN TO DELIVERY TIMELINE OF HYPERSONIC WEAPONS

TUESDAY, NOVEMBER 5 | 4:00 - 6:00PM EST WESTGATE ACADEMY



